REALTY WORLD® BROKER NETWORK
Triangle Living

Home Buying Process

- Consultation to analyze Buyer needs
- Start mortgage pre-approval process
- Start instant notification process
  - Select & view homes
  - Find your perfect home
- Research what Seller paid for property
  - Research price of other similar properties
- Write offer to purchase and contract
  - Structure offer to appeal to Seller
  - Write contingencies to protect you
- Negotiate offer to get you the best price & terms
  - Rejection of offer- Seller sells to someone else
  - Acceptance of offer
  - Counter offer
- Contract delivered to all parties
- Inspections - mechanical, structural, termite
  - Negotiate inspection
  - Seller makes repair
  - Keep paper Trail
  - Re-inspection
- Mortgage application
  - Credit Report
    - Appraisal
      - Verification
- Underwriting
  - Rejection
  - LOAN APPROVED!
- Homeowner's Insurance
  - Utilities
- Remove contingencies
  - Final Walk Through
- Title Search by Attorney
  - Survey
- Review HUD
- Closing
  - Certified Check
  - Keys delivered
- **Move Into Your New Home**